



Sales Manager & Logistics for MADRIX in China

Since 2005, MADRIX® has been providing professional LED lighting control solutions in China. To continue our growth trajectory, we are now looking for a motivated individual to join our Guangzhou **MADRIX Trading Guangzhou Co Ltd.** 麦爵 office immediately as a **Sales Manager & Logistics**.

Key Responsibilities:

- Customer acquisition, consultation, and relationship management
- Preparing quotations, invoices, and order management using our cloud based ERP system
- Preparing products for shipment and creating freight documents
- Coordinating with freight forwarders and logistics providers
- Following up with customers and post-trade show activities
- Representing MADRIX at Chinese trade shows, such as GetShow and Prolight + Sound etc.

Your Profile:

- Proven experience in sales, ideally in the event and entertainment or LED lighting industry
- Profound knowledge of shipping and logistics processes
- Very good English skills (written and spoken); Mandarin fluency required
- Strong communication and negotiation skills
- Structured, independent, and precise work style with quick comprehension
- Proficient in MS Office
- Team player with a passion for collaboration
- Based in Guangzhou

We Offer:

- Competitive European-level salary
- Generous vacation days
- Comprehensive onboarding and continuous training
- Flexible working hours with core time
- Opportunities to take initiative and implement your ideas
- Flat hierarchies and open communication
- Excellent public transport connections

About Us:

MADRIX Trading Guangzhou Co Ltd.

麦爵士贸易（广州）有限责任公司

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If you're passionate about LED lighting control solutions, we'd love to hear from you!

Please send your detailed application to info@inoage.de